HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 5 APRIL 1972
ISSUE III

Remimeo
All Staff
All Execs

THE WHY FINDER CHECKSHEET

NAME _____   ORG _____

DATE STARTED _____   DATE COMPLETED _____

PURPOSE: To train up each staff member to find Right Whys and so bring about closer and closer attainments of the Ideal Scene.

PRODUCT: A staff member who can find Right Whys.

PROCEDURE: Once through clearing all misunderstood words Method 3 and 4, with an overall M4 check at the end of the theory section. Then study the Data Series and starrate each. Any flunk and staff member must re-clear words on that item, re-study and re-check out.

(Note: Use HCO PL 15 Mar 71 "Data Series Auditing" if any staff member runs into trouble, after standard handling with the WC Correction List.)

PREREQUISITES: Method One.

CERTIFICATE: Okay to be a Why Finder.

KEEPING SCIENTOLOGY WORKING

1. HCO PL 7 Feb 65 Keeping Scientology Working   _____

2. HCO PL 14 Feb 65 Safeguarding Technology   _____

3. CLAY: Ten points of keeping Scientology working   _____

4.

5.

6.

7.

8.

DATA SERIES

1. HCO PL 26 Apr 70 The Anatomy of Thought   _____

2. HCO PL 11 May 70 Logic   _____

3. HCO PL 12 May 70 Breakthroughs   _____

4. HCO PL 15 May 70 Data and Situation Analyzing   _____

5. HCO PL 15 May 70 Information Collection   _____

6. HCO PL 17 May 70 Data Systems   _____

7.   HCO PL 18 May 70   Familiarity   _____

8.   HCO PL 19 May 70   Sanity   _____

9.   HCO PL 23 May 70   Errors   _____

10. HCO PL 23 Jun 70   The Missing Scene   _____

11. HCO PL 30 Jun 70   The Situation   _____

12. HCO PL 5 Jul 70   How to Find and Establish
                        an Ideal Scene   _____

13. HCO PL 6 Jul 70   Irrationality   _____

14. HCO PL 7 Jul 70   Working and Managing   _____

15. HCO PL 8 Aug 70   Wrong Target   _____

16. HCO PL 19 Sep 70   Investigatory Procedure   _____

17. HCO PL 19 Sep 70   Narrowing the Target   _____

18. HCO PL 19 Sep 70   Summary of Out Points   _____

19. HCO PL 13 Oct 70   The Real Why   _____

20. HCO PL 26 Nov 70   More Outpoints   _____

21. HCO PL 15 Mar 71   Data Series Auditing   _____

22. HCO PL 31 Jan 72   The Why is God   _____

23. HCO PL 17 Feb 72   Proper Format and Correct Action_____

24. HCO PL 29 Feb 72   Handling   _____

25. HCO PL 19 Mar 72   Learning to Use Data Analysis   _____

26. HCO PL 7 Apr 72   How to Find a Why on a Person
                        and Handle   _____

27.

28.

29.

30.

31.

32. CLAY: All out points   _____

33. CLAY: An ideal scene   _____

34. CLAY: A situation   _____

35. CLAY: A real Why   _____

36. CLAY: How to narrow the target   _____

37. CLAY: How to follow down a chain of Out Points   _____

38. CLAY: How to isolate the Why   _____

39. CLAY: What will happen if a wrong why is found   _____

40. CLAY: How will you know when a right Why is found_____

41. CLAY: Steps 1 to 8 of HCO PL 19.3.72 "Learning
            to Use Data Analysis".   _____

42. DRILL: Go around and spot some errors.   _____

43. DRILL: Go around and spot some Out Points.   _____

44.   DRILL: Pick up any newspaper or magazine and
             spot 12 Out Points.   _____

45.   DRILL: Using HCO PLs 19 Sept 70 "Summary of Out
             Points" and 26 Nov 70 "More Outpoints", drill
             with a twin, giving examples of the different
             Out Points until both twins can identify all
             Out Points and their variations quickly and with
             certainty. Written and verbal examples may be
             given.   _____

46.   DRILL: Now go around the org and spot more
             Out Points.   _____

47.   DRILL: Find Out Points in stats by comparing
             different org stats.   _____

48.   DRILL: Find a Why on an individual who has down
             stats. Indicate the Why to GIs.   _____

49.   DRILL: Find the Why on an individual with UP
             stats. Indicate the Why to GIs.   _____

50.   DRILL: Find the Why for a Section with down
             stats. Execute your handling and verify it as
             a Right Why by the recovery of stats in the area. _____

51.   DRILL: Senior Execs, Dept Head and Div Heads only:
             Find the Why for an UP and DOWN Dept or Div Stat.
             Execute your handling and verify Right Why by the
             increase or recovery of stats.   _____

52.   DRILL: Senior Execs only: Follow up any Situation
             located in the Out Point identification on the
             stats in Drill 47 above and find and remedy the
             Why.   _____

53.

54.

        I attest I have had wins on finding Whys which have
resulted in an improvement towards the Ideal Scene and
can apply Data Series Policy data to the betterment of
my Organization.

                        Signed: _____

                                    Staff Member

        I attest the above staff member has done the checksheet
thoroughly, has had wins on finding Whys and can apply the
data.

                        Signed: _____

                                    Supervisor

EXAMINER: Verifies evidence with stats, does meter check
for misunderstoods. Staff member is F/N VGIs.

                        Signed: _____

                                    Examiner

C & A: Logs completion and issues an OK to Find Whys
        Staff Cert.

                                Qual Aide

                                for

                                L. RON HUBBARD
                                FOUNDER